



HRVATSKA POŠTANSKA BANKA p.l.c.

Management Board

Jurišićeva ulica 4, HR-10000 Zagreb

Phone: +385 1 4804 400, 4804 409

Fax: +385 1 4810 773

Josip Majher

Member of the Management Board

- member of the Bank's Management Board since 2023

Josip Majher will be in charge of the following business areas: Business Support, Information Technology (IT), Organization & Project Management, and Product and Delivery Process Development.

Education

Josip Majher graduated from the Faculty of Economics and Business in Zagreb in 2008. In 2012, he completed his postgraduate studies in Financial Institutions and Markets at the same faculty. In 2023, Josip Majher completed the EMBA Global Americas & Europe joint program at the Columbia Business School in New York and the London Business School, and is now holding an MBA degree from both business schools.

Career

Josip Majher spent most of his career at the insurance company Croatia osiguranje, where he started working in 2009. Since 2012, he has been managing the Corporate Client Management division. In the period from 2016 to 2020, he was the Head of the Corporate & SME Sales sector. His scope of work in the largest insurance company in Croatia included the development and implementation of sales strategies, the development of new markets and the design and implementation of system-level sales processes. Before joining HPB in 2023, he worked as a Special advisor in the Ministry of Labour, Pension System, Family and Social Policy, where he was in charge of advancing legislation related to the operations of pension funds and of improving business processes and project management. While holding this position, he was the coordinator of accession to the Organization for Economic Co-operation and Development (OECD) on behalf of the Ministry and the delegate of the Republic of Croatia to several OECD committees.