



Consolidated Annual Financial Statements for the Period from Jan 01 to Dec 31 2017

Audited



In accordance with Capital Markets Act, HPB p.l.c. (Bank) as the parent company of HPB Group (Group), publishes audited consolidated annual financial statements for the period from Jan 01 to Dec 31 2017.

Content of the report is as follows:

- · Management Report of HPB Group,
- Statement by persons accountable for compiling the consolidated report of HPB Group,
- Audited set of consolidated financial statements (balance sheet, profit or loss statement, statement of changes in equity, cash flow statement),
- notes to financial statements,
- Resolution by the Supervisory Board on giving consent to consolidated annual financial statements of HPB Group, and
- Proposal of allocation of profit earned in 2017 for HPB p.l.c.

Annual Report for 2017, which includes the full set of disclosures in accordance with Accounting Act and Credit Institutions Act, together with the auditor's report can be found on the following web link: http://www.zse.hr/userdocsimages/revizor/249 revizor 2017 konsolidirano HR.pdf



Management Report of HPB Group

HPB Group is, apart from the parent company – HPB p.l.c., comprised of HPB-Stambena štedionica (savings bank), HPB Invest (investment fund management) and HPB-nekretnine (real estate agency).

Group has realized a net profit of HRK 7,1M in 2017, as opposed to net profit of HRK 183,5M in 2016, consequent to Group's results being determined by the parent company's results, which has recognized significant impairment losses. However, we are exceptionally proud that all subisidiaries of HPB Group achieved a net profit in 2017. Apart from HRK 8,3M of the Parent's net profit, HPB-Stambena štedionica achieved a net profit amounting to HRK 315T, HPB Invest added a net profit of HRK 1,6M, while HPB-nekretnine achieved a net profit amounting to HRK 860 thousand.

Apart from this, subisidiaries have contributed to the parent's results through dividend payouts. HPB-Stambena štedionica has for the first time in its corporate history paid out a dividend amounting to HRK 400T after allocation of profit to prescribed reserves. After having paid out HRK 3,5M in 2016, HPB Invest has paid out an aditional HRK 2,8M of dividend to the parent company.

On behalf of HPB p.l.c., the parent company of HPB Group:

Mladen Mrvelj Board Member Domagoj Karadjole Board Member



Statement by persons accountable for compiling the consolidated report of HPB Group

In accordance with the Capital Market Act, the Management of HPB p.l.c., the parent company of HPB Group, states that according to their best knowledge the set of consolidated audited financial statements for the period from Jan 01 to Dec 31 2017, compiled in accordance with the accounting regulation applicable to credit institutions in Croatia, presents complete and accurate view of assets and liabilities, losses and gains, financial position and results of HPB p.l.c., as well as companies included in consolidation as a whole.

Mladen Mrvelj Board Member Domagoj Karadjole Board Member

David Tomašek Head of Finance Division



| Appendix 3. | | _ | |
|-------------------|--------|----|-------------|
| Reporting period: | Jan 01 | to | Dec 31 2017 |

Annual financial statements for credit institutions GFI-KI Registration number (MB): 03777928 Registration number (MBS): 080010698 Personal identification 87939104217 number (OIB): Company: HPB p.l.c. 10000 ZAGREB Postal code and city Address: JURIŠIĆEVA 4 E-mail address: hpb@hpb.hr Internet address: www.hpb.hr City code and name: 133 ZAGREB County code and name: 21 GRAD ZAGREB # of employees: 1.162 (as per reporting date) Consolidated report: YES 6419 Industry code: Consolidated companies (in accordance with IFRS): Headquarters: Registration number: HPB-Stambena Štedionica d.d. 02068001 Savska 58, 10000 Zagreb 01972278 HPB Invest d.o.o. Strojarska 20, 10000 Zagreb HPB-nekretnine d.o.o. 01972260 Amruševa 8, 10000 Zagreb Book-keeping service n/a provided by: n/a Contact: Tomašek David Phone: 014804900 Fax: 014804594 E-mail address: david.tomasek@hpb.hr Surname and name: Karaujoie 20... Karadjole Domagoj

Documentation to be made public:

- 1. Financial reports (balance sheet, profit or loss statement, cash flow statement, statement on changes
- in equity and notes to financial statements)
- 2. Management report
- 3. Statement by persons accountable for compiling the report

(person authorized for representation)



BALANCE SHEET

as per Dec 31 2017 in HRK

| as per Dec 31 2017 | | | in HRK |
|---|--------------|---------------------------|----------------|
| Item | AOP label | Dec 31 2016 (restated) | Dec 31 2017 |
| 1 | 2 | 3 | 4 |
| ASSSETS | | | |
| 1. CASH AND DEPOSITS WITH THE CNB (002+003) | 001 | 2.263.303.114 | 4.391.466.871 |
| 1.1.Cash | 002 | 421.479.852 | 460.024.014 |
| 1.2.Deposits with the CNB | 003 | 1.841.823.262 | 3.931.442.857 |
| 2. DEPOSITS WITH FINANCIAL INSTITUTIONS | 004 | 774.135.009 | 473.330.331 |
| 3. SHORT-TERM TREASURY BILLS OF THE CROATIAN MINISTRY OF FINANCE | 005 | 415.536.615 | 324.931.405 |
| 4. FINANCIAL ASSETS HELD FOR TRADING | 006 | 696.314.398 | 654.815.717 |
| 5. FINANCIAL ASSETS AVAILABLE FOR SALE | 007 | 2.630.574.528 | 2.459.982.241 |
| 6. FINANCIAL ASSETS HELD TO MATURITY | 800 | 442.835.059 | 72.345.457 |
| 7. FINANCIAL ASSETS VALUED AT FAIR VALUE THROUGH PROFIT OR LOSS, | 009 | 0 | 0 |
| NOT ACTIVELY TRADED | 009 | U | 0 |
| 8. DERIVATIVE FINANCIAL ASSETS | 010 | 3.780.197 | 0 |
| 9. LOANS TO FINANCIAL INSTITUTIONS | 011 | 81.579.680 | 62.450.000 |
| 10. LOANS TO OTHER CUSTOMERS | 012 | 11.406.936.798 | 11.013.731.914 |
| 11. INVESTMENTS IN SUBSIDIARIES, ASSOCIATED COMPANIES AND JOINT VENTURES | 013 | 7.930.000 | 20.000.000 |
| 12. REPOSSESSED ASSETS | 014 | 0 | 0 |
| 13. TANGIBLE ASSETS (LESS DEPRECIATION) | 015 | 155.541.052 | 141.615.708 |
| 14. OTHER ASSETS | 016 | 827.552.055 | 455.167.665 |
| A) TOTAL ASSETS (001+004 to 016) | 017 | 19.706.018.505 | 20.069.837.309 |
| LIABILITIES | | <u> </u> | |
| 1. BORROWINGS FROM FINANCIAL INSTITUTIONS (019+020) | 018 | 620.995.448 | 651.970.981 |
| 1.1. Short-term | 019 | 0 | 0 |
| 1.2. Long-term | 020 | 620.995.448 | 651.970.981 |
| 2. DEPOSITS (022 to 024) | 021 | 14.781.982.934 | 15.389.912.890 |
| 2.1. Transactional and current accounts | 022 | 3.981.010.898 | 5.125.557.660 |
| 2.2. Savings deposits (demand) | 023 | 1.486.719.761 | 1.538.006.561 |
| 2.3. Term deposits | 024 | 9.314.252.275 | 8.726.348.669 |
| 3. OTHER BORROWINGS (026+027) | 025 | 88.426.108 | 20.286.850 |
| 3.1. Short-term | 026 | 0 | 0 |
| 3.2. Long-term | 027 | 88.426.108 | 20.286.850 |
| 4. DERIVATIVE AND OTHER FINANCIAL LIABILITIES HELD FOR TRADING | 028 | 3.640.667 | 0 |
| 5. ISSUED SECURITIES (030+031) | 029 | 0 | 0 |
| 5.1. Short-term | 030 | 0 | 0 |
| 5.2. Long-term | 031 | 0 | 0 |
| 6. SUBORDINATED DEBT ISSUED | 032 | 0 | 0 |
| 7. HYBRID INSTRUMENTS | 033 | 0 | 0 |
| 8. OTHER LIABILITIES | 034 | 2.317.559.985 | 2.096.847.345 |
| B) TOTAL LIABILITIES (018+021+025+028+029+032+033+034) | 035 | 17.812.605.142 | 18.159.018.066 |
| EQUITY | | | |
| 1. SHARE CAPITAL | 036 | 1.214.298.000 | 1.214.298.000 |
| 2. PROFIT FOR THE YEAR | 037 | 183.486.624 | 7.898.428 |
| 3. RETAINED EARNINGS | 038 | 41.154.765 | 130.368.702 |
| 4. REGULATORY RESERVES | 039 | 6.160.835 | 15.708.724 |
| 5. STATUTARY AND OTHER CAPITAL RESERVES | 040 | 363.623.023 | 448.288.175 |
| 6. FAIR VALUE RESERVE | 041 | 84.690.116 | 94.257.214 |
| 7. RESERVES ARISING FROM HEDGING TRANSACTIONS | 042 | - 1 | - |
| C) TOTAL EQUITY (036 to 042) | 043 | 1.893.413.363 | 1.910.819.243 |
| D) TOTAL LIABILITIES AND EQUITY (035+043) | 044 | 19.706.018.505 | 20.069.837.309 |
| ADDENDUM TO THE BALANCE SHEET (filled-in by the banks submitting consolidated finance | | | |
| 1. TOTAL EQUITY | 045 | 1.893.413.363 | 1.910.819.243 |
| 2. Equity attributable to the shareholders of the parent company | 046 | 1.893.413.363 | 1.910.819.243 |
| 3. Minority interest (045-046) | 047 | 0 | 0 |
| 5 | 541 | U | 0 |



PROFIT OR LOSS STATEMENT

| for the period from | Jan 01 2017 | to | Dec 31 | 2017 | | in HRK |
|--|------------------------|---------------|-----------|--------------|------------------------------------|----------------------|
| Item | | | | AOP label | Jan 01 - Dec 31 2016 (restated) | Jan 01 - Dec 31 2017 |
| | | | | | Cumulative | Cumulative |
| 1 | | | | 2 | 3 | 5 |
| 1. Interest income | | | | 048 | 733.387.784 | 676.898.411 |
| 2. Interest expense | | | | 049 | 213.939.602 | 139.435.674 |
| 3. Net interest income (048-049) | | | | 050 | 519.448.182 | 537.462.737 |
| 4. Fee and commission income | | | | 051 | 505.577.129 | 535.395.993 |
| 5. Fee and commission expense | | | | 052 | 310.083.100 | 329.247.214 |
| 6. Net fee and commission income (051-052) | | | | 053 | 195.494.029 | 206.148.779 |
| 7. Gains less losses arising from investments in joint ventures | subsidiaries, assoc | ciated compa | anies and | 054 | 0 | 0 |
| 8. Gains less losses from trading activities | | | | 055 | 69.656.910 | 48.629.494 |
| 9. Gains less losses from built-in derivatives | | | | 056 | 0 | 0 |
| Gains less losses arising from financial asset not actively traded | s valued at fair value | e through P& | L, | 057 | 0 | 0 |
| 11. Gains less losses arising from securities avail | able for sale | | | 058 | 48.595.443 | 30.212.617 |
| 12. Gains less losses arising from securities held | to maturity | | | 059 | 0 | 0 |
| 13. Gains less losses arising from hedging activiti | es | | | 060 | 0 | 0 |
| 14. Income from investments in subsidiaries, asso | ciated companies | and joint ven | tures | 061 | 0 | 0 |
| 15. Income from other equity instruments | | | | 062 | 826.626 | 974.919 |
| 16. Gains less losses from exchange rate differen | ces | | | 063 | (3.872.484) | 1.771.373 |
| 17. Other income | | | | 064 | 7.751.693 | 7.374.544 |
| 18. Other operating costs | | | | 065 | 58.305.566 | 63.144.219 |
| 19. General and administrative expenses, amortiza | ation and depreciation | on | | 066 | 396.188.817 | 396.427.546 |
| 20. Operating profit (050+053 to 064-065-066) | | | | 067 | 383.406.016 | 373.002.698 |
| 21. Impairment losses and provisions | | | | 068 | 227.018.648 | 359.842.586 |
| 22. PROFIT BEFORE TAXATION (067-068) | | | | 069 | 156.387.368 | 13.160.112 |
| 23. INCOME TAX EXPENSE / DEFERRED TAX | | | | 070 | (27.099.256) | 5.261.684 |
| 24. NET PROFIT FOR THE PERIOD (069-070) | | | | 071 | 183.486.624 | 7.898.428 |
| 25. Earnings per share | | | | 072 | 90 | 4 |
| ADDENDUM TO THE P&L (filled-in by the banks su | bmitting consolida | ted financial | statement | | | |
| 1. PROFIT FOR THE PERIOD | | | | 073 | 183.486.624 | 7.898.428 |
| 2. Attributable to the shareholders of the parent of | company | | | 074 | 183.486.624 | 7.898.428 |
| 3. Minority interest (073-074) | | | | 075 | 0 | 0 |



CASH FLOW STATEMENT - INDIRECT METHOD

Jan 01 2017 Dec 31 2017 in HRK for the period from to AOP Jan 01 - Dec 31 2016 ltem Jan 01 - Dec 31 2017 (restated) label 2 3 OPERATING ACTIVITIES 1. Cash flow from operating activities before changes in assets (002 to 007) 214.804.242 406 476 241 001 1.1. Profit for taxation 002 (27.099.256) 13.160.112 1.2. Impairment losses and provisions 003 227.018.648 359.842.586 45.487.838 44.073.387 1.3. Amortization and depreciation 004 1.4. Net unrealised gains less losses from financial assets valued at fair value through profit or (25.665.095) (6.946.142) 005 loss 1.5. Gains / losses from sale of tangible assets (253 900) (1.882.329) 006 1.6. Other gains / losses 007 (4.683.993) (1.771.373)(2.032.582.600) 681.570.444 2. Net increase / decrease of operating assets (009 to 016) 008 2.1. Deposits with the CNB 009 85.698.193 90.605.210 2.2. Tresury bills of the Croatian Ministry of Finance 010 2.3. Deposits with and loans to financial institutions 011 13.252.769 40.590.504 2.4. Loans to other customers 012 (1.389.638.672) 218.136.344 48.444.823 2.5. Financial assets held for trading 013 44.627.605 2.6. Financial assets available for sale 014 (634.815.410) 198.252.413 2.7. Financial assets valued at fair value through profit or loss, not actively traded 015 (151.707.085) 85.541.150 2.8. Other operating assets 016 3. Net increase / decrease of operating liabilities (018 to 021) 017 1.825.357.435 573.921.676 1.044.424.666 1.144.546.762 3.1. Transactional accounts 018 3.2. Savings and term deposits 1.142.830.149 (536.616.806) 019 3.3. Derivative financial liabilities and other liabilities actively traded 3 640 667 (3.640.667) 020 3.4. Ostale liabilities 021 (365.538.047) (30.367.613) 4. Net cash flow from operating activities before taxation 7.579.077 1.661.968.361 (001+008+017)(857.558) 5. Income tax paid 023 (1.342.349)6. Net cash inflow / outflow from operating activities (022+023) 1.660.626.012 024 6.721.519 INVESTING ACTIVITIES 7. Net cash flow from investing activities (026 to 030) 025 82.057.602 143.283.737 7.1. Purchase of tangible and intangible assets (42.125.587) (42.658.845) 026 7.2. Investment in / disposal of subsidiaries, associated companies and joint ventures 027 7.3. Investment in / disposal of financial assets held to maturity 028 123,227,604 184.967.663 7.4. Dividends received 029 955.585 974 919 7.5. Other inflows / outflows from investing activities 030 FINANCIAL ACTIVITIES 8. Net cash flow from financial activities (032 to 037) 031 (326.508.925) (37.163.725) 032 (295.746.710) (37.163.725) 8.1. Net increase / decrease of borrowings 8.2. Net increase / decrease of issued debt securities 033 8.3. Net increase / decrease of subordinated debt and hybrid instruments 034 8.4. Share capital raised 035 8.5. Dividends paid 036 (30.762.215) 8.6. Other inflows / outflows from financial activities 037 9. Net increase / decrease of cash and cash equivalents 038 (237.729.804) 1.766.746.024 10. Effect of foreign exchange differences on cash and cash equivalents 813.257 (4.982.723) 039 11. Net increase/(decrease) in cash and cash equivalents (038+039) 040 (236.916.547) 1.761.763.301 3.171.171.342 12. Cash and cash equivalents at the beginning of the year 041 3.224.601.265 13. Cash and cash equivalents as per reporting date (040+041) 042 2.987.684.718 4.932.934.643



STATEMENT OF CHANGES IN EQUITY

| for the pe | riod from | Jan 01 | 2017 | to | Dec 3 | 1 2017 | | | in HRK |
|---|-----------|--|-----------|--|-------------------|-----------------------|--------------------|-------------------|---------------|
| | AOP | Attributable to the shareholders of the parent company | | | | | | | |
| ltem | label | Share capital | Ownshares | Regulatory, statutory and other reserves | Retained earnings | Profit for the period | Fair value reserve | Minority interest | Total equity |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Balance as per Jan 01 | 001 | 1.214.775.000 | (477.000) | 369.783.858 | 86.030.542 | 190.502.935 | 84.690.116 | - | 1.945.305.451 |
| Effects of changes in accounting policies | | | | | | | | | |
| and corrections of errors | 002 | - | - | - | (44.875.777) | (7.016.311) | 0 | - | (51.892.088) |
| Restated balance as per Jan 01 (001+002) | 003 | 1.214.775.000 | (477.000) | 369.783.858 | 41.154.765 | 183.486.624 | 84.690.116 | - | 1.893.413.363 |
| Disposal of financial assets available for sale | 004 | - | - | - | - | - | (6.744.613) | - | (6.744.613) |
| Change in the fair value of financial assets available for sale | 005 | - | - | - | - | - | 18.934.865 | - | 18.934.865 |
| Tax on items recognised directly in/transferred from equity | 006 | - | - | 13.093 | - | - | (2.194.245) | - | (2.181.152) |
| Other gains and (losses) recognised directly in equity | 007 | - | - | (72.739) | - | - | (428.909) | - | (501.648) |
| Net gains/(losses) recognised directly in equity | | | | | | | | | |
| (004+005+006+007) | 800 | - | - | (59.646) | - | - | 9.567.098 | - | 9.507.452 |
| Profit for the period | 009 | _ | - | - | _ | 7.898.428 | _ | _ | 7.898.428 |
| Total recognized income and expense for the period | | | | | | | | | |
| (008+009) | 010 | - | - | (59.646) | - | 7.898.428 | 9.567.098 | - | 17.405.880 |
| Increase/decrease in share capital | 011 | - | - | - | - | - | - | - | - |
| Purchase/sale of own shares | 012 | - | - | - | - | - | - | - | - |
| Other changes | 013 | - | - | - | (7.016.311) | 7.016.311 | - | - | - |
| Transfer to reserves | 014 | - | - | 94.272.687 | 96.230.248 | (190.502.935) | - | - | - |
| Dividends paid | 015 | - | - | - | - | - | - | - | - |
| Profit allocation (014+015) | 016 | - | - | 94.272.687 | 96.230.248 | (190.502.935) | - | - | - |
| Balance as per reporting date (003+010+011+012+013+016) | 017 | 1.214.775.000 | (477.000) | 463.996.899 | 130.368.702 | 7.898.428 | 94.257.214 | - | 1.910.819.243 |



NOTES TO FINANCIAL STATEMENTS

A) Profit or Loss Statement

1) INTEREST INCOME

| | Jan 01 - Dec 31 2016 | Jan 01 - Dec 31 2017 |
|-----------------|----------------------|----------------------|
| | Cumulative | Cumulative |
| Loans | 600.916.177 | 579.734.596 |
| Deposits | 2.104.322 | (1.125.442) |
| Debt securities | 130.367.285 | 98.289.257 |
| TOTAL | 733.387.784 | 676.898.411 |

2) INTEREST EXPENSE

| | Jan 01 - Dec 31 2016 | Jan 01 - Dec 31 2017 |
|------------|----------------------|----------------------|
| | Cumulative | Cumulative |
| Borrowings | 18.962.631 | 14.083.983 |
| Deposits | 194.976.971 | 125.351.691 |
| TOTAL | 213.939.602 | 139.435.674 |

3) FEE AND COMMISSION INCOME

| | Jan 01 - Dec 31 2016 | Jan 01 - Dec 31 2017 |
|------------------------------------|----------------------|----------------------|
| | Cumulative | Cumulative |
| Cash payment operations - channels | 285.883.397 | 277.133.723 |
| Retail and card operations | 146.326.916 | 179.789.439 |
| Corporate operations | 57.004.832 | 59.486.631 |
| Other fee and commission income | 16.361.984 | 18.986.200 |
| TOTAL | 505.577.129 | 535.395.993 |

4) FEE AND COMMISSION EXPENSE

| | Jan 01 - Dec 31 2016 | Jan 01 - Dec 31 2017 |
|----------------------------------|----------------------|----------------------|
| | Cumulative | Cumulative |
| Payment operations | 284.852.560 | 278.084.072 |
| Other fee and commission expense | 25.230.540 | 51.163.142 |
| TOTAL | 310.083.100 | 329.247.214 |

5) GAINS LESS LOSSES FROM TRADING ACTIVITIES

| | Jan 01 - Dec 31 2016 | Jan 01 - Dec 31 2017 |
|-----------------------------------|----------------------|----------------------|
| | Cumulative | Cumulative |
| Securities and equity instruments | 27.643.005 | 9.891.502 |
| FX transactions | 43.408.098 | 38.157.579 |
| HRK cash transactions | 367.955 | 490.545 |
| Derivatives | (1.762.148) | 89.868 |
| TOTAL | 69.656.910 | 48.629.494 |

6) OPERATING EXPENSES

| | Jan 01 - Dec 31 2016 | Jan 01 - Dec 31 2017 |
|-------------------------------------|----------------------|----------------------|
| | Cumulative | Cumulative |
| General and administrative expenses | 350.700.979 | 352.354.159 |
| Amortization and depreciation | 45.487.838 | 44.073.387 |
| Savings deposit insurance costs | 34.691.397 | 35.559.103 |
| Other costs | 23.614.169 | 27.585.116 |
| TOTAL | 454.494.383 | 459.571.765 |

7) IMPAIRMENT LOSSES AND PROVISION EXPENSES

| | Jan 01 - Dec 31 2016 | Jan 01 - Dec 31 2017 |
|---|----------------------|----------------------|
| | Cumulative | Cumulative |
| Individually identified impairment losses | | |
| (risk group B i C) | 172.323.158 | 352.277.101 |
| Portfolio based provisions for identified losses (risk group A) | 13.632.773 | 5.575.717 |
| Other provisions | 41.062.717 | 1.989.768 |
| TOTAL | 227.018.648 | 359.842.586 |



B) Balance sheet

8) CASH AND DEPOSITS WITH THE CNB

in HRK

| | Dec 31 2016 | Dec 31 2017 |
|--|---------------|---------------|
| CASH | 421.479.852 | 460.024.014 |
| DEPOSITS WITH THE CNB | 1.841.823.262 | 3.931.442.857 |
| Mandatory reserve | 1.300.796.321 | 1.300.268.691 |
| Account for transaction settlement | 541.026.941 | 2.631.174.166 |
| MANDATORY TREASURY BILLS | - | - |
| Portfolio based impairment allowance for identified losses | | - |
| TOTAL | 2.263.303.114 | 4.391.466.871 |

9) DEPOSITS WITH FINANCIAL INSTITUTIONS

in HRK

| | Dec 31 2016 | Dec 31 2017 |
|--|-------------|-------------|
| Deposits with foreign banking institutions | 753.064.739 | 449.961.251 |
| Deposits with domestic banking institutions | 21.070.270 | 23.369.080 |
| Portfolio based impairment allowance for identified losses | - | - |
| TOTAL | 774.135.009 | 473.330.331 |

10) EQUITY INSTRUMENTS AND SECURITIES

in HRK

| | Dec 31 2016 | Dec 31 2017 |
|---|---------------|---------------|
| Short term Treasury bills of the Croatian Ministry of Finance | 415.536.615 | 324.931.405 |
| Financial assets held for trading | 696.314.398 | 654.815.717 |
| Financial assets available for sale | 2.630.574.528 | 2.459.982.241 |
| Financial assets held to maturity | 450.105.787 | 73.139.356 |
| Portfolio based impairment allowance for identified losses | (6.771.524) | (775.376) |
| Deferred front-end fee | (499.204) | (18.523) |
| TOTAL | 4.185.260.600 | 3.512.074.820 |

11) LOANS TO CUSTOMERS

in HRK

| | Dec 31 2016 | Dec 31 2017 |
|--|-----------------|----------------|
| Loans to financial instutitions | 81.579.680 | 62.450.000 |
| Gross loans | 81.583.376 | 62.454.545 |
| Impairment allowance | (3.696) | (4.545) |
| Loans to companies | 2.776.517.716 | 2.942.304.493 |
| Gross loans | 3.831.863.830 | 3.902.668.309 |
| Impairment allowance | (1.055.346.114) | (960.363.816) |
| Retail loans | 4.743.453.981 | 5.036.923.707 |
| Gross loans | 4.966.265.650 | 5.333.998.299 |
| Impairment allowance | (222.811.669) | (297.074.592) |
| Other loans | 4.037.506.783 | 3.192.134.584 |
| Gross loans | 4.040.077.723 | 3.198.303.415 |
| Impairment allowance | (2.570.940) | (6.168.831) |
| Portfolio based impairment allowance for identified losses | (104.459.180) | (118.064.812) |
| Deferred front-end fee | (46.082.502) | (39.566.058) |
| TOTAL | 11.488.516.478 | 11.076.181.914 |



B) Balance sheet (continued)

12) DEPOSITS in HRK

| | Dec 31 2016 | Dec 31 2017 |
|------------------------|----------------|----------------|
| Financial institutions | 1.153.448.334 | 1.116.153.667 |
| Corporations | 3.009.235.694 | 3.574.264.999 |
| Retail | 9.166.235.142 | 9.282.809.836 |
| Other | 1.453.063.764 | 1.416.684.388 |
| TOTAL | 14.781.982.934 | 15.389.912.890 |

13) BORROWINGS in HRK

| | Dec 31 2016 | Dec 31 2017 |
|---|-------------|-------------|
| Borrowings from HBOR | 624.696.401 | 656.196.151 |
| Borrowings from domestic banking institutions | - | - |
| Borrowings from domestic non-banking institutions | - | - |
| Borrowings from foreign banking institutions | 88.426.109 | 20.286.850 |
| Deferred front-end fee | (3.700.954) | (4.225.170) |
| TOTAL | 709.421.556 | 672.257.831 |

14) OTHER LIABILITIES in HRK

| | Dec 31 2016 | Dec 31 2017 |
|---|---------------|---------------|
| Restricted deposits | 1.715.292.949 | 1.786.812.843 |
| Interest and fees payable | 58.731.565 | 48.664.624 |
| Provisions for off-balance sheet exposure | 22.291.290 | 25.193.152 |
| Other | 521.244.181 | 236.176.726 |
| TOTAL | 2.317.559.985 | 2.096.847.345 |

14) CASH AND CASH EQUIVALENTS

in HRK

| | Dec 31 2016 (restated) | Dec 31 2017 |
|---|---------------------------|---------------|
| Cash and accounts held with banks | 1.554.644.981 | 3.451.043.957 |
| Mandatory reserve held in CNB | 1.300.796.321 | 1.300.269.073 |
| Placements to banks with original maturity of 90 days or less | 148.462.493 | 101.668.054 |
| Instruments in course of collection | 167.267.547 | 79.953.559 |
| TOTAL | 3.171.171.342 | 4.932.934.643 |

C) Changes in accounting policies

There were no changes in accounting policies of the Group during the reporting period which might have impact on financial position or results of the Group.

D) Changes in presentation of financial reports

Group has carried out a correcton of prior period error with regard to certain items in financial statements. In line with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, prior period financial reports have been restated.

Correction is related to a deduction from retained earnings for erroneously booked income from FX translation differences arising from foreign payment operations for a foreign partner, over the course of the period from Jan 01 2011 to Dec 31 2015, as well as correction of 2016 net profit for erroneously booked FX translation differences arising from aforementioned operations.

Corrections with regard to prior periods have been carried out during the current reporting period, error in booking has been eliminated, and P&L presented in these reports reflects correct effects of these transactions.



Effects arising from correction are presented below:

Effects on statement on financial position as per Dec 31 2016 (in HRK)

| Item - | as per 31.12.2016. - before restatement | Restatement effects | as per 31.12.2016. - after restatement |
|--|--|---------------------|---|
| ASSETS | | | |
| Other assets (AOP 016) | 879.444.143 | (51.892.088) | 827.552.055 |
| EQUITY | | | |
| Profit/(loss) for the period (AOP 037) | 190.502.935 | (7.016.311) | 183.486.624 |
| Retained earnings (AOP 038) | 86.030.542 | (44.875.777) | 41.154.765 |
| (in HRK) Item | 01.01 31.12.2016. - before restatement | Restatement effects | 01.01 31.12.2016. - after restatement |
| Gains less losses from exhange rate difference | ne. | | |
| (AOP 063) | 4.683.993 | (8.556.477) | (3.872.484) |
| Income tax expense/deferred tax | | | |
| (AOP 070) | 25.559.090 | 1.540.166 | 27.099.256 |
| Profit/loss for the period | | | |
| (AOP 071) | 190.502.935 | (7.016.311) | 183.486.624 |



E) Ownership structure of the HPB Group parent company

Ownership structure of HPB p.l.c., the parent company of Group, as per Dec 31 2017 was as follows:

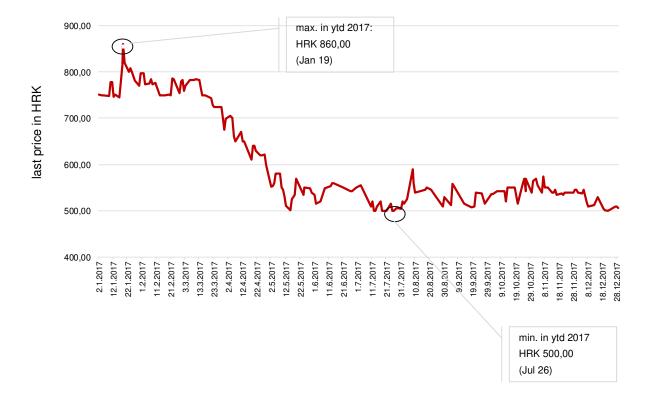
| Shareholder | Ownership stake |
|--|-----------------|
| Republic of Croatia (Ministry of State Assets) | 42,43% |
| HP Hrvatska pošta Plc | 11,93% |
| State Agency for Deposit Insurance and Bank Resolution | 8,98% |
| Croatian Pension Insurance Insitute (Ministry of State Assets) | 8,76% |
| Prosperus Invest d.o.o., for Prosperus FGS | 4,94% |
| PBZ CROATIA OSIGURANJE OMF (B category) | 4,12% |
| ERSTE d.o.o. for ERSTE PLAVI OMF (B category) | 3,90% |
| Allianz ZB d.o.o., for AZ OMF (B category) | 2,88% |
| CROATIA osiguranje Plc | 2,47% |
| Fund for Financing the Decommissioning of the Krško Nuclear Power Plant and the Disposal of NEK Radioactive Waste and Spent Nuclear Fuel | 2,36% |
| RAIFFEISEN D.D., for Raiffeisen OMF (B category) | 2,20% |
| Minorities | 4,99% |
| Own shares | 0,04% |



F) HPB stock

Shares of HPB p.l.c., the parent company of HPB Group, are listed on the Official Market of ZSE. The last price per share at the end of the reporting period was HRK 506,00 (Dec 29 2017) representing a decrease of 32,6% when compared to the last traded price in 2016 (HRK 751,00 on Dec 30 2016).

Trading during the reporting period was as follows:



HPB p.l.c. Zagreb, Jurišićeva 4

SUPERVISORY BOARD

Zagreb, March 30 2018

In accordance with the provision of article 21 of the Articles of Association of HPB p.l.c. (in further text: Bank), and in line with Articles 300.c and 300.d of the Companies Act, Supervisory Board of the Bank has at its meeting held on March 30 2018, made the following:

RESOLUTION

on giving consent to Annual financial statements and consolidated annual financial statements of the Bank and the Group, for the 2017 business year, comprising also the Management Board's annual report on condition of HPB p.l.c. and its subisidiaries

- I. Consent is given to Annual financial statements and consolidated annual financial statements of the Bank and the Group for the business year ended December 31 2017, comprising also the Management Board's annual report on condition of HPB p.l.c. and its subisidiaries, submitted by the Bank's Management Board.
 - Acceptance is given for Auditor's report by Ernst & Young d.o.o., Zagreb, Radnička 50. Auditor has conducted the audit of Annual financial statements the Bank and the Group for the year ended December 31 2017.
- II. By giving consent to statements outlined in paragraph I. of this Resolution, Annual financial statements and consolidated annual financial statements of the Bank and Group for the year ended December 31 2017 are considered to be confirmed by the Management Board and the Supervisory Board.
- III. This resolution comes into force on the day of its adoption.

President of the Supervisory Board Marijana Miličević HPB p.l.c. Zagreb, Jurišićeva 4

SUPERVISORY BOARD

Zagreb, March 30 2018

In accordance with the provision of article 21 of the Articles of Association of HPB p.l.c. (in further text: Bank), and in line with Article 300.b and Article 275, paragraph 1, point 2 of the Companies Act, Supervisory Board of the Bank has at its meeting held on March 30 2018, made the following:

RESOLUTION on giving consent to Management Board's proposal on allocation of profit earned in 2017

I.

Bank's Supervisory Board gives its consent and accepts Management Board's proposal on allocation of profit earned in 2017, which is a constituent part of this resolution.

II.

By providing its consent outlined in paragraph I. of this Resolution, Management Board's proposal on allocation of profit earned in 2017 is considered to be confirmed.

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Supervisory Board proposes to General Assembly to vote in favour of profit allocation as outlined in Management Board's proposal.

IV.

This resolution comes into force on the day of its adoption and is submitted to General Assembly for adoption.

President of the Supervisory Board Marijana Miličević