

## Unaudited Consolidated Quarterly Financial Reports of HPB Group for the Period from Jan 01 – Sep 30 2016 *(third quarter of 2016)*

Zagreb, October 2016



In accordance with the Capital Markets Act, HPB p.l.c., as the parent company of the HPB Group publishes unaudited consolidated quarterly financial report for 2016 (period from Jan 01 2016 to Sep 30 2016).

This report includes:

- Management report of HPB p.l.c., parent company of the HPB Group,
- statement by persons accountable for compiling the report,
- unaudited set of consolidated financial statements (balance sheet, profit or loss statement, statement of changes in equity, cash flow statement), and
- notes to financial statements.

Financial statements and notes were made in accordance with the TFI-KI reporting methodology by Croatian Financial Services Supervisory Agency. Items in the profit or loss statement are complied in accordance with IFRS. Reports and notes for previous periods are harmonized for the purpose of comparability.



## Management report of HPB Group

HPB Group is, apart from the parent company – HPB p.l.c., comprised of HPB Stambena štedionica (savings bank), HPB Invest (investment fund management) i HPB Nekretnine (real estate agency). Lead by parent company, all Group members have been profitable during the reporting period, and have significantly improved their business results. Bank achieved HRK 147,5 million of net profit, HPB Stambena štedionica added HRK 4,4 million, HPB Nekretnine HRK 726 thousand, whilst HPB Invest realized a net profit amounting to HRK 1,6 million.

#### Overview of 9m 2016 net results

HPB GROUP MEMBER	ytd 2015	ytd 2016	∆ y-o-y (%)	∆ y-o-y (000 HRK)
HRVATSKA POŠTANSKA BANKA	106.840	147.522	+38,1%	+40.682
HPB STAMBENA ŠTEDIONICA	862	4.436	+414,6%	+3.574
HPB INVEST	540	1.557	+188,3%	+1.017
HPB NEKRETNINE	345	726	+110,4%	+381
HPB GROUP	108.587	154.241	+42,0%	+45.654

Alongside subsidiaries, where HPB p.l.c. acts as a founder and owner having a 100% ownership stake, results of H1 Telekom d.d. are included in the consolidated balance sheet. Bank has a controlling stake of 58,2% in H1 Telekom. This stake had been acquired through a debt-to-equity swap, during the prebankruptcy settlement proceedings, and is classified as assets held for sale.

Consolidated net profit after deferred tax amounts to HRK 154,2 million, increasing by 42,0% in comparison with the same period last year, and represents the record net profit level for the 9-month period.

Groups assets have increased by 3,9 percent since the beginning of 2016, with structural improvements aimed at greater profitability. This contributed to structural optimization aimed at achieveing greater profitability. Liquidity surplus accumulated at the end of 2015 has been used for loans to customers (+8,8%) and liquid securities (+6,8%) in order to maximize return on assets.

We would like to emphasize results achieved in the retail banking segment where the Group recorded a loan growth of 12,9% with housing loans spiking by 44,1%.

Deposits have spiked substantially – by 9,7 percent, with retail and corporate deposits both increasing due to strong acquisition activities.

Tomislav Vuić Management Board of HPB p.l.c. President



# Statement by persons accountable for compiling the report of HPB Group

In accordance with the Capital Market Act, the Management Board of HPB p.l.c., parent company of the HPB Group, states that according to their best knowledge the set of unaudited quarterly consolidated financial statements for 2016 (period from Jan 01 to Sep 30 2016), compiled in accordance with the accounting regulation applicable to credit institutions in Croatia, presents complete and accurate view of assets and liabilities, losses and gains, financial position and results of HPB p.l.c., as well as companies included in consolidation as a whole.

Signed on behalf of HPB p.l.c., parent company of HPB Group:

Goran Jamić Finance Division Deputy to Executive Director Tomislav Vuić Management Board President



HPB Group								
Appendix 3. Reporting period:		Jan 01		to	Sep	0 30 2016		
	Quarterly fina	ncial state	ments for	credit instit	utions 1	FFI-KI		
Registration number (MB):	03777928							
Registration number (MBS):	080010698							
Personal identification number (OIB):	87939104217							
Company: HP	B p.I.c.							
Postal code and city	10000		ZAGREB					
Address: JUI	RIŠIĆEVA 4							
E-mail address: hpt	b@hpb.hr							
Internet address: www	w.hpb.hr							
City code and name:	133 ZAGREB							
County code and name:	21 GRAD ZAGR	EB				# of employees:		1.101
Consolidated report:	YES				(as per	reporting date) Industry code:		6419
Consolidated companies (in acc	ordance with IFRS):		Headquarters			Registrat	ion number:	
HPB Stambena Štedionica d.d.		Savska 58, 10	0000 Zagreb					02068001
HPB Invest d.o.o.		Strojarska 20	, 10000 Zagreb					01972278
HPB Nekretnine d.o.o.		Amruševa 8, 1	10000 Zagreb					01972260
H1 TELEKOM d.d.		Split, Dračeva	ac 2d					01834649
Book-keeping service provided by:	n/a	1	n/a					
	mašek David	-						
Phone: 014				Fax:	01480459	4		
	vid.tomasek@hpb.hr		1					
Surname and name:								
	rson authorized for rep	resentation)						
Description	anda auklia.							
Documentation to be m	iaue public.							

1. Financial reports (balance sheet, profit or loss statement, cash flow statement, statement on changes

in equity and notes to financial statements)

2. Management report

3. Statement by persons accountable for compiling the report



#### BALANCE SHEET

as per Sep 30 2016	100		in HRK
ltem	AOP label	Dec 31 2015	Jun 30 2016
1	2	3	4
ASSSETS			
1. CASH AND DEPOSITS WITH THE CNB (002+003)	001	2.179.809.734	2.313.312.878
1.1.Cash	002	412.197.218	451.003.058
1.2.Deposits with the CNB	003	1.767.612.516	1.862.309.820
2. DEPOSITS WITH FINANCIAL INSTITUTIONS	004	958.338.782	945.432.627
3. SHORT-TERM TREASURY BILLS OF THE CROATIAN MINISTRY OF FINANCE	005	501.234.808	612.920.409
4. FINANCIAL ASSETS HELD FOR TRADING	006	715.276.908	706.695.363
5. FINANCIAL ASSETS AVAILABLE FOR SALE	007	1.995.759.118	2.274.506.476
6. FINANCIAL ASSETS HELD TO MATURITY	008	566.062.663	441.917.263
<ol> <li>FINANCIAL ASSETS VALUED AT FAIR VALUE THROUGH PROFIT OR LOSS, NOT ACTIVELY TRADED</li> </ol>	009	0	-
8. DERIVATIVE FINANCIAL ASSETS	010	0	338.154
9. LOANS TO FINANCIAL INSTITUTIONS	011	104.187.886	89.322.439
10. LOANS TO OTHER CUSTOMERS	012	10.164.694.441	11.195.640.976
11. INVESTMENTS IN SUBSIDIARIES, ASSOCIATED COMPANIES AND JOINT VENTURES	013	7.930.000	7.930.000
12. REPOSSESSED ASSETS	014	103.134.707	96.410.564
13. TANGIBLE ASSETS (LESS DEPRECIATION)	015	156.773.180	155.556.934
14. OTHER ASSETS	016	582.980.978	589.480.303
A) TOTAL ASSETS (001+004 to 016)	017	18.036.183.205	19.429.464.386
LIABILITIES			
1. BORROWINGS FROM FINANCIAL INSTITUTIONS (019+020)	018	558.124.023	607.633.943
1.1. Short-term	019	393.994	-
1.2. Long-term	020	557.730.029	607.633.943
2. DEPOSITS (022 to 024)	021	12.392.106.047	14.430.923.517
2.1. Transactional and current accounts	022	2.936.586.232	3.803.915.134
2.2. Savings deposits (demand)	023	1.060.935.229	1.345.177.437
2.3. Term deposits	024	8.597.206.658	9.281.830.946
3. OTHER BORROWINGS (026+027)	025	446.650.250	175.681.420
3.1. Short-term	026	-	-
3.2. Long-term	027	446.650.250	175.681.420
4. DERIVATIVE AND OTHER FINANCIAL LIABILITIES HELD FOR TRADING	028	-	53.688
5. ISSUED SECURITIES (030+031)	029	-	-
5.1. Short-term	030	-	-
5.2. Long-term	031	-	-
6. SUBORDINATED DEBT ISSUED	032	-	-
7. HYBRID INSTRUMENTS	033	-	-
8. OTHER LIABILITIES	034	2.657.714.032	2.300.803.060
B) TOTAL LIABILITIES (018+021+025+028+029+032+033+034)	035	16.054.594.352	17.515.095.628
EQUITY	•		
1. SHARE CAPITAL	036	1.214.298.000	1.214.298.000
2. PROFIT FOR THE YEAR	037	124.777.141	154.240.782
3. RETAINED EARNINGS	038	(1.857.790)	81.996.301
4. REGULATORY RESERVES	039	0	6.160.835
5. STATUTARY AND OTHER CAPITAL RESERVES	040	359.660.725	363.660.725
6. FAIR VALUE RESERVE	041	82.088.705	94.012.115
7. RESERVES ARISING FROM HEDGING TRANSACTIONS	042	0	-
C) TOTAL EQUITY (036 to 042)	043	1.778.966.781	1.914.368.758
D) TOTAL LIABILITIES AND EQUITY (035+043)	044	17.833.561.133	19.429.464.386
ADDENDUM TO THE BALANCE SHEET (filled-in by the banks submitting consolidated fina			
1. TOTAL EQUITY	045	1.778.966.781	1.914.368.758
2. Equity attributable to the shareholders of the parent company	046	1.778.966.781	1.914.368.758
3. Minority interest (045-046)	047	0	0



#### PROFIT OR LOSS STATEMENT

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for the period from	Jan 01 2016	to	Sep 30 20					in HRK
Item	Item			AOP	Jan 01 - Sep 30 2015		Jan 01 - Sep 30 2016	
				label	Cumulative	Quarterly	Cumulative	Quarterly
1				2	3	4	5	6
1. Interest income				- 048	602.381.166	199.541.563	548.756.877	183.065.91
2. Interest expense				049	213.281.716	64.852.707	168.370.542	51.924.41
3. Net interest income (048-049)				050	389.099.450	134.688.856	380.386.335	131.141.50
4. Fee and commission income				051	371.524.190	130.750.236	382.031.557	140.076.87
5. Fee and commission expense				052	226.678.291	78.209.970	232.154.382	83.026.214
6. Net fee and commission income (051-052)				053	144.845.899	52,540,266	149.877.175	57.050.66
7. Gains less losses arising from investments in su joint ventures	ubsidiaries, associated	companies an	nd	054	-	-	-	-
8. Gains less losses from trading activities				055	30.702.059	13.625.363	56.874.218	34.146.890
9. Gains less losses from built-in derivatives				056	-	-	-	-
10. Gains less losses arising from financial assets v not actively traded	valued at fair value throu	ıgh P&L,		057	-	-	-	-
11. Gains less losses arising from securities availab	ole for sale			058	-	-	41.698.418	-
12. Gains less losses arising from securities held to	maturity			059	-	-	-	-
13. Gains less losses arising from hedging activities	8			060	-	-	-	-
14. Income from investments in subsidiaries, assoc	iated companies and jo	int ventures		061	-	-	-	-
15. Income from other equity instruments				062	920.726	5.993	794.185	6.83
16. Gains less losses from exchange rate difference	es			063	9.258.078	1.141.110	5.207.555	1.363.219
17. Other income				064	27.994.033	12.377.946	6.634.442	1.268.61
18. Other operating costs				065	33.614.796	10.883.410	43.557.243	16.069.23
19. General and administrative expenses, amortizat	ion and depreciation			066	300.046.317	103.544.118	292.419.680	100.368.05
20. Operating profit (050+053 to 064-065-066)				067	269.159.132	99.952.006	305.495.405	108.540.42
21. Impairment losses and provisions				068	157.864.888	73.542.050	151.719.362	47.704.69
22. PROFIT BEFORE TAXATION (067-068)				069	111.294.244	26.409.956	153.776.043	60.835.730
23. INCOME TAX EXPENSE / DEFERRED TAX				070	2.707.682	1.209.886	(464.739)	1.558.74
24. NET PROFIT FOR THE PERIOD (069-070)				071	108.586.562	25.200.070	154.240.782	59.276.99
25. Earnings per share				072	75	17	76	29
ADDENDUM TO THE P&L (filled-in by the banks	s submitting consolida	ted financial						
1. PROFIT FOR THE PERIOD				073	108.586.562	25.200.070	154.240.782	59.276.99
2. Attributable to the shareholders of the parent	t company			074	108.586.562	25.200.070	154.240.782	59.276.990
3. Minority interest (073-074)				075	0	0	0	(

Unaudited Quarterly Consolidated Financial Reports for the Period from Jan 01 – Sep 30 2016



#### **CASH FLOW STATEMENT - INDIRECT METHOD**

for the period from Jan 01 2016 to Sep 30	0 2016	1	in HRK
Item	AOP label	Jan 01 - Sep 30 2015	Jan 01 - Sep 30 2016
1	2	3	4
OPERATING ACTIVITIES		•	
1. Cash flow from operating activities before changes in assets (002 to 007)	001	297.303.881	311.133.583
1.1. Profit for taxation	002	111.294.244	153.776.043
1.2. Impairment losses and provisions	003	157.864.888	151.719.362
1.3. Amortization and depreciation	004	36.536.060	33.658.590
1.4. Net unrealised gains less losses from financial assets valued at fair value through profit or loss	005	(4.126.476)	(22.957.412)
1.5. Gains / losses from sale of tangible assets	006	4.993.243	144.555
1.6. Other gains / losses	007	(9.258.078)	(5.207.555)
2. Net increase / decrease of operating assets (009 to 016)	008	(859.329.564)	(1.594.234.913)
2.1. Deposits with the CNB	009	(558.017.896)	(94.697.304)
2.2. Tresury bills of the Croatian Ministry of Finance	010	(302.405.331)	(111.685.601)
2.3. Deposits with and loans to financial institutions	011	(101.270.946)	27.771.602
2.4. Loans to other customers	012	110.613.938	(1.154.947.629)
2.5. Financial assets held for trading	013	(56.075.344)	31.538.957
2.6. Financial assets available for sale	014	(38.643.583)	(224.504.767)
2.7. Financial assets valued at fair value through profit or loss, not actively traded	015	-	-
2.8. Other operating assets	016	86.469.598	(67.710.171)
3. Net increase / decrease of operating liabilities (018 to 021)	017	458.702.357	1.480.961.995
3.1. Transactional accounts	018	144.423.979	868.952.783
3.2. Savings and term deposits	019	(164.606.476)	968.866.496
3.3. Derivative financial liabilities and other liabilities actively traded	020	(507.910)	53.688
3.4. Ostale liabilities	021	479.392.764	(356.910.972)
4. Net cash flow from operating activities before taxation (001+008+017)	022	(103.323.326)	197.860.665
5. Income tax paid	023	(224.658)	(199.988)
6. Net cash inflow / outflow from operating activities (022+023)	024	(103.547.984)	197.660.677
INVESTING ACTIVITIES			
7. Net cash flow from investing activities (026 to 030)	025	36.222.980	93.417.097
7.1. Purchase of tangible and intangible assets	026	(2.060.171)	(31.522.488)
7.2. Investment in / disposal of subsidiaries, associated companies and joint ventures	027	-	-
7.3. Investment in / disposal of financial assets held to maturity	028	37.362.425	124.145.400
7.4. Dividends received	029	920.726	794.185
7.5. Other inflows / outflows from investing activities	030	-	-
FINANCIAL ACTIVITIES			
8. Net cash flow from financial activities (032 to 037)	031	143.988.875	(252.221.125)
8.1. Net increase / decrease of borrowings	032	(405.588.454)	(221.458.910)
8.2. Net increase / decrease of issued debt securities	033	-	-
8.3. Net increase / decrease of subordinated debt and hybrid instruments	034	(422.271)	_
8.4. Share capital raised	035	549.999.600	-
8.5. Dividends paid	036	-	(30.762.215)
8.6. Other inflows / outflows from financial activities	037	-	-
9. Net increase / decrease of cash and cash equivalents	038	76.663.871	38.856.649
(024+025+031)			
10. Effect of foreign exchange differences on cash and cash equivalents	039	(2.214.341)	(50.809)
11. Net increase/(decrease) in cash and cash equivalents (038+039)	040	74.449.530	38.805.840
12. Cash and cash equivalents at the beginning of the year	041	361.124.967	412.197.218
13. Cash and cash equivalents as per reporting date (040+041)	042	435.574.497	451.003.058



#### for the period from Jan 01 2016 Sep 30 2016 in HRK to Attributable to the shareholders of the parent company AOP Minority interest Total equity ltem Regulatory, statutory label Share capital Own shares Retained earnings Profit for the period Fair value reserve and other reserves 3 10 1 2 4 6 7 8 9 5 Balance as per Jan 01 2016 001 1.214.775.000 (477.000) 359.660.725 (1.857.790) 124,777,141 82.088.705 1.778.966.781 Effects of changes in accounting policies 002 and corrections of errors Restated balance as per Jan 01 2016 (001+002) 1.214.775.000 (477.000) 359.660.725 (1.857.790) 124.777.141 82.088.705 1.778.966.781 003 n Disposal of financial assets available for sale 004 (39.338.329) (39.338.329) Change in the fair value of financial assets available for sale 54.242.591 54.242.591 005 Tax on items recognised directly 006 (2.980.852)(2.980.852) in/transferred from equity Other gains and (losses) recognised directly in equity 007 Net gains/(losses) recognised directly in equity 008 11.923.410 11.923.410 0 (004+005+006+007) Profit for the period 154.240.782 009 154.240.782 Total recognized income and expense for the period (008+009) 154.240.782 11.923.410 166.164.192 010 Λ Increase/decrease in share capital 011 0 Purchase/sale of own shares 012 Other changes 013 Transfer to reserves 014 10.160.83 83.854.091 (94.014.926) Dividends paid 015 (30.762.215) (30.762.215) Profit allocation (014+015) 10.160.835 83.854.091 (124.777.141)(30.762.215) 016 n n Balance as per Sep 30 2016 017 1.214.775.000 (477.000) 369.821.560 81.996.301 154.240.782 94.012.115 1.914.368.758 0 (003+010+011+012+013+016)

#### STATEMENT OF CHANGES IN EQUITY



## NOTES TO FINANCIAL STATEMENTS

## A) PROFIT OR LOSS STATEMENT

1) INTEREST INCOME

1) INTEREST INCOME in H.					
	Jan 01 - S	ep 30 2015	Jan 01 - Sep 30 2016		
	Cumulative	Quarterly	Cumulative	Quarterly	
Loans	495.591.757	159.952.230	447.293.248	149.884.820	
Deposits	5.621.602	5.092.122	1.246.756	333.541	
Debt securities	101.167.807	34.497.211	100.216.873	32.847.558	
TOTAL	602.381.166	199.541.563	548.756.877	183.065.919	

#### 2) INTEREST EXPENSE

2) INTEREST EXPENSE in HR#					
	Jan 01 - S	ep 30 2015	Jan 01 - Sep 30 2016		
	Cumulative	Quarterly	Cumulative	Quarterly	
Borrowings	23.313.057	7.152.679	14.704.787	4.895.140	
Deposits	189.968.659	57.700.028	153.665.755	47.029.273	
TOTAL	213.281.716	64.852.707	168.370.542	51.924.413	

#### 3) FEE AND COMMISSION INCOME

3) FEE AND COMMISSION INCOME				in HRK	
	Jan 01 - So	ep 30 2015	Jan 01 - Sep 30 2016		
	Cumulative	Quarterly	Cumulative	Quarterly	
Cash payment operations - channels	217.991.510	73.692.871	215.613.935	73.314.012	
Retail and card operations	101.774.257	38.110.752	111.738.124	47.424.857	
Corporate operations	36.024.410	12.260.730	41.541.276	14.749.499	
Other fee and commission income	15.734.013	6.685.883	13.138.222	4.588.507	
TOTAL	371.524.190	130.750.236	382.031.557	140.076.875	

#### 4) FEE AND COMMISSION EXPENSE

4) FEE AND COMMISSION EXPENSE in HRK						
	Jan 01 - S	ep 30 2015	Jan 01 - Sep 30 2016			
	Cumulative	Quarterly	Cumulative	Quarterly		
Payment operations	215.371.763	73.154.497	214.816.633	73.574.948		
Other fee and commission expense	11.306.528	5.055.473	17.337.749	9.451.266		
TOTAL	226.678.291	78.209.970	232.154.382	83.026.214		

#### 5) GAINS LESS LOSSES FROM TRADING ACTIVITIES

5) GAINS LESS LOSSES FROM TRADING ACTIVITIES				in HRK	
	Jan 01 - S	ep 30 2015	Jan 01 - Sep 30 2016		
	Cumulative	Quarterly	Cumulative	Quarterly	
Securities and equity instruments	4.588.275	(230.578)	24.483.973	21.509.539	
FX transactions	27.948.538	13.352.430	33.561.065	12.831.643	
HRK cash transactions	373.786	291.956	367.955	178.850	
Derivatives	(2.208.540)	211.555	(1.538.775)	(373.142)	
TOTAL	30.702.059	13.625.363	56.874.218	34.146.890	

#### 6) OPERATING EXPENSES

	Jan 01 - S	ep 30 2015	Jan 01 - Sep 30 2016		
	Cumulative	Quarterly	Cumulative	Quarterly	
General and administrative expenses	263.510.257	91.554.059	258.761.090	88.623.835	
Amortization and depreciation	36.536.060	11.990.059	33.658.590	11.744.223	
Savings deposit insurance costs	19.455.124	6.638.090	26.930.680	9.389.885	
Other costs	14.159.672	4.245.320	16.626.563	6.679.354	
TOTAL	333.661.113	114.427.528	335.976.923	116.437.297	

#### 7) IMPAIRMENT LOSSES AND PROVISION EXPENSES

7) IMPAIRMENT LOSSES AND PROVISION EXPENSES in HRK_						
	Jan 01 - Se	ep 30 2015	Jan 01 - Sep 30 2016			
	Cumulative	Quarterly	Cumulative	Quarterly		
Individually identified impairment losses						
(risk group B i C)	143.646.270	58.648.165	112.567.872	31.041.133		
Portfolio based provisions for identified losses (risk group A)	1.878.792	7.050.561	13.091.364	7.578.475		
Other provisions	12.339.826	7.843.324	26.060.126	9.085.087		
TOTAL	157.864.888	73.542.050	151.719.362	47.704.695		

Unaudited Quarterly Consolidated Financial Reports for the Period from Jan 01 - Sep 30 2016

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in HRK



## **B) BALANCE SHEET**

#### 8) CASH AND DEPOSITS WITH THE CNB

8) CASH AND DEPOSITS WITH THE CNB		in HRK
	Dec 31 2015	Sep 30 2016
CASH	412.197.218	451.003.058
DEPOSITS WITH THE CNB	1.767.612.516	1.862.309.820
Mandatory reserve	1.279.570.476	1.206.459.086
Account for transaction settlement	488.042.040	655.850.734
MANDATORY TREASURY BILLS	-	-
Portfolio based impairment allowance for identified losses	-	-
TOTAL	2.179.809.734	2.313.312.878

9) DEPOSITS WITH FINANCIAL INSTITUTIONS in Hi		
	Dec 31 2015	Sep 30 2016
Deposits with foreign banking institutions	810.491.087	744.752.625
Deposits with domestic banking institutions	147.847.695	200.680.002
Portfolio based impairment allowance for identified losses	-	-
TOTAL	958.338.782	945.432.627

10) EQUITY INSTRUMENTS AND SECURITIES		in HRK
	Dec 31 2015	Sep 30 2016
Short term Treasury bills of the Croatian Ministry of Finance	501.234.808	599.689.933
Financial assets held for trading	715.276.908	916.985.274
Financial assets available for sale	1.995.759.118	1.947.811.268
Financial assets held to maturity	574.826.429	566.223.733
Derivative financial assets		
Portfolio based impairment allowance for identified losses	(8.255.991)	(7.857.921)
Deferred front-end fee	(507.775)	(473.265)
TOTAL	3.778.333.497	4.022.379.022

	Dec 31 2015	Sep 30 2016
Gross		
Financial institutions	104.190.902	121.995.934
Corporations	4.135.862.987	4.384.732.047
Retail	4.779.585.855	5.312.292.212
wherein: housing loans	1.106.022.806	1.502.860.131
Other	3.493.545.228	3.224.592.963
TOTAL GROSS LOAN PORTFOLIO	12.513.184.972	13.043.613.156
DEFERRED FRONT END FEE	(47.672.780)	(45.191.678)
Provisions for impairment losses	(2.104.931.823)	(2.151.781.411)
Portfolio based impairment allowance for identified losses	(91.698.042)	(95.277.301)
TOTAL IMPAIRMENTS AND PROVISIONS	(2.196.629.865)	(2.247.058.712)
TOTAL	10.268.882.327	10.751.362.766

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## B) BALANCE SHEET (continued)

#### 12) DEPOSITS

12) DEPOSITS		
	Dec 31 2015	Sep 30 2016
Financial institutions	879.218.202	1.021.373.805
Corporations	1.948.137.946	2.286.670.674
Retail	8.719.314.802	8.924.625.946
Other	1.048.057.169	1.137.836.447
TOTAL	12.594.728.119	13.370.506.872

3) BORROWINGS in .		in HRK
	Dec 31 2015	Sep 30 2016
Borrowings from HBOR	561.173.123	541.096.652
Borrowings from domestic banking institutions	-	-
Borrowings from domestic non-banking institutions	393.994	387.681
Borrowings from foreign banking institutions	446.650.250	263.697.069
Deferred front-end fee	(3.443.094)	(3.240.207)
TOTAL	1.004.774.273	801.941.195

14) OTHER LIABILITIES		in HRK
	Dec 31 2015	Sep 30 2016
Restricted deposits	2.187.135.040	2.195.633.799
Interest and fees payable	73.630.369	71.524.886
Provisions for off-balance sheet exposure	20.143.351	21.289.054
Other	376.805.272	453.120.226
TOTAL	2.657.714.032	2.741.567.965



## D) INVESTMENTS IN SUBSIDIARIES

The Group's subsidiaries are as follows:

	Industry	Country	Ownership as per Sep 30 2016 (%)
HPB Invest d.o.o.	Investment Fund Management	Hrvatska	100,00
	Real Estate Agency and		
HPB Nekretnine d.o.o.	Construction	Hrvatska	100,00
HPB-Stambena štedionica d.d.	Savings Bank	Hrvatska	100,00
H1 Telekom d.d.	Telecommunications	Hrvatska	58,17

Subsidiaries are consolidated in the Group's financial statements. HPB Invest d.o.o., HPB Nekretnine d.o.o., HPB-Stambena štedionica d.d. are fully consolidated.

### Investment in H1 Telekom d.d.

On March 25 2008, the Bank made an agreement with H1 Telekom d.d. to convert credit receivables from long-term loan into the company's equity. HPB acquired an ownership stake of 41,25% through this agreement. The stake was increased to 58,17% after converting receivables from bond, long-term loan and interest receivables into equity after the completion of the pre-bankruptcy settlement on July 29 2015.

Financial position of H1 Telekom is included in the consolidated balance sheet of HPB Group by using short-cut consolidation procedure as described in IFRS 5 *Non-Current Assets Held for Sale and Discountinued Operations*.

## E) ACCOUNTING POLICIES

There were no changes in the Group's accounting policies during the reporting period.



## F) OWNERSHIP STRUCTURE OF THE GROUP

Ownership structure of HPB p.l.c., the parent company of Group, as per Sep 30 2016 was as follows:

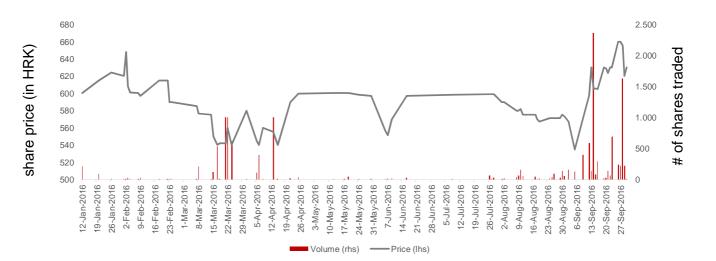
Shareholder	Ownership stake
Republic of Croatia (DUUDI)	42,43%
HP Hrvatska pošta Plc	11,93%
State Agency for Deposit Insurance and Bank Resolution	8,98%
Croatian Pension Insurance Insitute (DUUDI)	8,76%
Prosperus Invest d.o.o., for Prosperus FGS	4,94%
PBZ CROATIA OSIGURANJE OMF (B category)	4,12%
ERSTE d.o.o. for ERSTE PLAVI OMF (B category)	3,90%
Allianz ZB d.o.o., for AZ OMF (B category)	2,88%
CROATIA osiguranje Plc	2,47%
RAIFFEISEN D.D., for Raiffeisen OMF (B category)	2,42%
Fund for Financing the Decommissioning of the Krško Nuclear Power Plant and the Disposal of NEK Radioactive Waste and Spent Nuclear Fuel	2,36%
Minorities	4,77%
Own shares	0,04%



## G) HPB-R-A STOCK

Share of the parent company HPB-R-A is listed on the Official Market of ZSE. Last price per share at the end of the reporting period equalled HRK 630,00 (trading day Sep 30 2016), representing a decrease of 1,6 percent in comparison with the last price recorded in 2015 (= HRK 640,00 on trading day Dec 30 2015).

HPB-R-A trading during 2016 has been as follows:



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